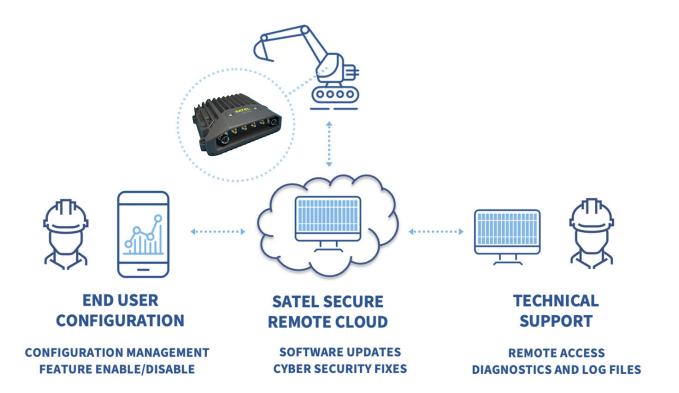
# **SATEL SECURE REMOTE**

Provides a leap towards full digitalization, where competitiveness requires seamless cooperation between systems and services.

## **VALUE ADDS**

- **Cloud-Based Management:** Simplifies device management and enhances productivity.
- **Data-Driven Optimization:** Enables data based process improvement and service design.
- **Evolving System:** Adds value to hardware throughout its lifecycle by offering new features and functions.
- **Seamless Integration:** Smooth cooperation between systems and services.

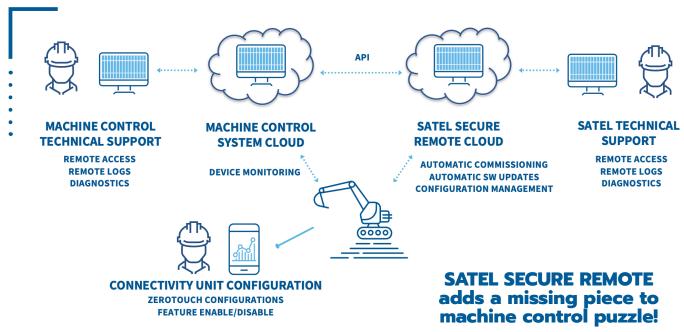


# **KEY BENEFITS FOR END-USER**

- **Ease of Use:** User-friendly web portal with configuration management provides quick, easy and efficient start of operations. Devices can be configured on the field without any end-user interaction.
- Supporting Scalability and Flexibility: By enabling features over-the-air, users can easily and quickly enable vital features of SATEL devices, whenever they are needed on the field for the job to be done. Whether SATEL SECURE REMOTE is managing a few devices or thousands, it can handle the load efficiently. This scalability allows businesses to grow without worrying about the limitations of their device or device management infrastructure!
- Maintain Uptime: Technical support can be given on field, and troubleshooting activities can be made immediately with remote connection to device - no need for the experts to travel on site. Excellent data analyses capabilities and fleet overview functions provides a quick understanding of how things are running on field. Data is available for analysis and post-processing when ever needed.
  - Peace of Mind: By providing over-the-air software updates, users can rely on their SATEL device that is up to date and all the latest safety fixes are installed.



# SATEL MISSION-CRITICAL CONNECTIVITY UNITS



#### **KEY BENEFITS FOR OEM / INTEGRATION**

SATEL SECURE REMOTE is a comprehensive platform developed not only to enhance the remote management and monitoring of SATEL devices, but also to enable new business approaches through device feature dynamics and data utilisation.

- Improving Operational Efficiency: Streamlines connectivity for machine OEMs and end-users by offering a full visibility from single device up to complete fleets of devices. By automating configuration, software updates, diagnostics and telemetry, it reduces the need for manual intervention, lowers operational costs, and allows businesses to focus on their core activities.
- Enhancing Cybersecurity: Places a strong emphasis
  on cybersecurity, ensuring that customer data and
  device communications are secure. This is crucial in
  today's digital landscape, where data breaches and cyber threats are prevalent. By providing robust security
  measures, it builds trust with customers and partners,
  making it a reliable choice for remote device management.
- **API Interface:** All features and functions are available through an API interface, allowing seamless and effective integration with end-users' other cloud systems.
- Supporting Aftermarket Services: Has also a significant potential in the aftermarket services sector. By providing features like remote diagnostics, software updates, and telemetry data analysis, it is an enabler for value-added services to the users.
- Cost Effective Solution: Unlocks new business opportunities with an innovative revenue model that ensures long-term customer satisfaction and growth. Offers cutting-edge technology that speaks for itself more productivity with less effort and investment. End-users experience seamless connectivity and efficiency with a solution that reduces total costs, maximizes value, and simplifies operations.

## **EASY SUBSCRIPTION MODEL**

SATEL offers SATEL SECURE REMOTE as part of each SATEL MCCU-30 device: Seamless connectivity, one simple subscription! A flexible package that adapts to different customer needs—no complexity, just reliable service.

SATEL CONNECT eSIM service is available, and it can be easily be bundled with SATEL SECURE REMOTE service, thus forming a comprehensive service package.

SATEL SECURE REMOTE is designed to enhance the value of your SATEL device by addressing maintenance requirements and simplifying configuration complexities in machine control applications.

When combined with the SATEL MCCU-30, it presents a comprehensive connectivity solution that prioritizes user-friendliness and peace of mind, providing significant value to customers.

# NOTE:

Please contact SATEL for more information regarding feature availability and area restrictions.

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**Mission-Critical Connectivity**